

ISC Networks, Inc.

Electronic Supply Chain Solutions

The Company

ISC Networks, Inc. is a California company incorporated in 2007. The company is headquartered in the heart of the Silicon Valley. We help manufactures optimize their global supply chain with our expertise in supply chain management, operations planning, demand management, inventory management, production planning, scheduling, and distribution. ISC Networks was formed to enable our customers to leverage the full potential of their supply chain, resulting in improvements to their bottom line, greater flexibility and greater control.

Executive Team

Bob Mattoon - Founder & CEO

Mr. Mattoon has over 28 years Materials/Planning/Supply Chain/Operations experience within high technology companies. His drive for significant cost reduction, lead-time reductions, and inventory reduction provides a strategic advantage to companies. He is a global leader with a deep understanding of international supply chain capabilities and obstacles. His practical expertise, pragmatic approach, and leadership have allowed companies to exceed their expectations.

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The ISC Networks Approach is where we bridge the gap between critical outsourcing business needs and manufacturing technologies with >28 years of Operations and Supply Chain expertise. We have built a solutions set of manufacturing expertise which is scalable, utilizes best of class companies, and offers best of region solutions which compliments your needs for quality, cost, lead-time, logistics, and desired proximity to you and your team.

We offer a comprehensive set of synergistic electro-mechanical-design solutions to you which can be tailored to meet your needs.

- Complex and Printed Circuit Board Electro-mechanical
- Contract Manufacturing
- PCB fabrication
- Plastic Injection Molding
- Sheet metal fabrication
- Machining / Metal fabrication
- Cable Assemblies
- Connectors
- Asia & USA sourced Franchised electronic components

The simple reality is the customer's needs, their product attributes, the manufacturers, the regions of the world all have complexity factors, which need to be examined in order to map effective solutions together and with the prospect of these being longer term solutions.

ISC Networks' product offerings are specifically targeted to help facilitate multiple solution scenarios in order to help create the best match of the customers needs to the best fit solutions and with taking into account the array of complexities that exist.

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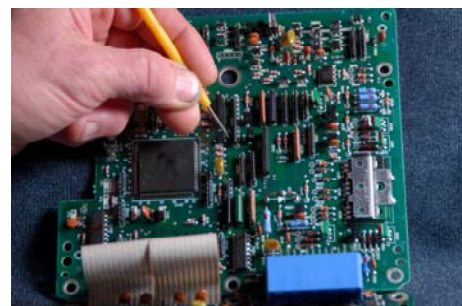
❖ Global Reach of Electronic component sourcing

Electronic components comprise the most significant portion of a product's cost. **On average, says TFI consultant Charlie Barnhart Barnhart, materials account for 79 percent of the cost of manufacturing a printed circuit board assembly (PCBA).**

We provide EMS companies and OEM companies with a cost effective supply of components. We procure components worldwide at the lowest price and are not restricted to any geographical location.

We are aligned with the major electronic component suppliers & manufacturers in the USA and Asia. We truly have a global reach for sourcing and developing very competitive component pricing for our customers.

We logistically provide to your door the electronic components which have the best cost and lead-time metrics in the world. We become an extension of your already developed supply chain in order to provide to you immediate lower cost components.



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❖ **Contract Manufacturing Solutions**

Manufacturing plays a crucial role within a supply chain, contributing Manufacturing, Engineering, and Quality core competencies thus allowing it's customers to focus on their own core business activities like product design, marketing and growth

We have relationships with multiple tiered contract manufacturers located around the world who provide exceptional manufacturing and supply chain services to serve your specialized needs.

Our manufacturers provide the latest manufacturing, process, SMT assembly, and thru-hole assembly capabilities. We consistently surpass customer expectations on quality, service, and delivery. Each facility possess the technical depth, processes, and expertise to support all of your electronic manufacturing requirements,



Global Resources

- **Technology Leaders**
- **Partial to Full Outsource Solutions**
- **High mix, low to medium volume**
- **Low mix, high volume**
- **Best of Class Companies**
- **Aligned solutions to best cost regions**

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❖ **Electro-Mechanical Manufacturing Solutions**

Our supply chain and companies we are aligned with established and successful companies who have the technology and resources to meet your needs. These manufacturers are proven companies with demonstrated capabilities.

- **PCB**
- **Plastic Injection Molding**
- **Metal Fabrication**
- **Cable Assemblies**
- **Sheet Metal**
- **Electrical & Mechanical Product Design**



Global Resources

- **Technology Leaders**
- **Partial to Full Outsource Solutions**
- **High mix, low to medium volume**
- **Low mix, high volume**
- **Best of Class Companies**
- **Aligned solutions to best cost regions**
- **Pick only the solution you need**

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❖ Positive Impact to your Income Statement

1 example of a project's cost savings

Standard costs for components quoted	\$2,182,369
new costs gained using ISC Networks	\$1,877,326
Cost savings to Customer	\$305,043
Cost reduction % age to Customer	14.0%

How the above cost savings improves an income statement

	Income Stmt "Before"	cost savings & improvement to margins	Income Stmt "After"
Net sales	\$32,407,661		\$32,407,661
COGS	\$29,123,175	\$305,043	\$28,818,132
%age COGS	89.9%		88.9%
Gross profit	\$3,268,395	\$305,043	\$3,573,438
gross profit %age	10.1%	0.94%	11.0%
net profit	\$414,031	\$305,043	\$719,074
net profit %age	1.28%	0.94%	2.22%

Dollars to your bottom-line !

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❖ **Contributions to your business:**

- **Lower COGS - -> higher margins**
- **Lower product lead-times**
- **Improved cash flow**
- **Greater inventory turns**
- **Improved customer service**
- **Risk Mitigation**
- **Improved time to revenue**

❖ **Mission:** we enable our customers to leverage the full potential of their supply chain, resulting in improvements to their bottom line, greater flexibility, and greater control.

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